



PARTNERSHIP PROGRAMS:

1. RESELLER

Xiphias Resellers are technology service and product providers that sell licenses in addition to their own deployment, implementation and other business intelligence services.

2. OEM

OEM Program Partner is able to install, setup and reconfigure our applications.

3. TECHNOLOGY

Technology Partner program is development partner with Xiphias. He has access to source code of our applications and joins efforts to develop even better software.

HOW TO ENTER PARTNERSHIP PROGRAM:

1. Reseller – send email to x@xiphias.hr with your company details, company letter and your business plan how to sell our products and we will consider your application regarding your geolocation, and received information's from you.
2. OEM – obligatory 1-year experience as Reseller partner and success rate according to Reseller contract with Xiphias.
3. TECHNOLOGY – obligatory 2-year experience as OEM partner and success rate according to OEM contract with Xiphias. Must have at least 5 developers on .net platforms, 2 developers have to have Xiphias training certificate.

In Varaždin,
22.5.2018